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The Upside of Irrationality will change the way we see ourselves at work and at home—and cast our irrational behaviors in a more nuanced light. About the Author Dan Ariely is the bestselling author of Predictably Irrational, The Upside of Irrationality , and The (Honest) Truth About Dishonesty .

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The Upside of Irrationality: The Unexpected Benefits of Defying Logic is a book published in 2010 by behavioral economist Dan Ariely. This is Ariely's second published book, after he authored Predictably Irrational: The Hidden Forces That Shape Our Decisions.. Dan Ariely is the James B. Duke Professor of Psychology and Behavioral Economics. He teaches at Duke University and is the founder of ...

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The Upside of Irrationality: The Unexpected Benefits of Defying Logic at Work and at Home. FIRST EDITION Library of Congress Cataloging-in-Publication Data has been applied for. ISBN 978-0-06-199503-3 (Hardcover) ISBN 978-0-06-200487-1 (International Edition)

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